


Salesforce Solution Architect
TekStak Group, Inc.
Westwood, MA | Harford, CT

 Full-Time

+ Medical

\$ \$120k to \$145k per year

About TekStak Group, Inc:

TekStak Group Inc. is a dynamic and innovative company dedicated to providing cutting-edge technology solutions to our clients. We are committed to fostering a collaborative and growth-oriented environment where new talent can thrive.

Join TekStak to be part of a tech consulting firm, striving to innovate and increase customers' revenue through unifying business systems.

Job Overview

We are seeking an experienced Solution Architect – Salesforce Business Systems to lead the design, implementation, and optimization of Salesforce solutions for our clients. This role requires a strategic thinker with deep expertise in Salesforce administration, business process design, and stakeholder collaboration. The ideal candidate has a minimum of 5 years of experience working directly with clients and possesses advanced Salesforce administration skills.

Key Responsibilities

- **Solution Design & Architecture:** Develop scalable, high-performance Salesforce solutions tailored to business needs, ensuring best practices and industry standards are followed.
- **Client Engagement:** Work closely with clients to understand their business objectives, pain points, and technical requirements, translating them into effective Salesforce solutions.
- **Customization & Development Oversight:** Guide the implementation of Salesforce configuration, automation, and integrations, leveraging declarative tools such as Flow, Process Builder, and Validation Rules.
- **Technical Leadership:** Provide best practices and mentorship to internal teams and clients on Salesforce architecture, data governance, security, and scalability.
- **Stakeholder Collaboration:** Serve as a trusted advisor, engaging with business leaders, project managers, administrators, and developers to ensure smooth project execution.
- **System Integration:** Design and oversee the integration of Salesforce with third-party applications, ensuring seamless data exchange and system interoperability.

- Troubleshooting & Optimization: Identify and resolve system inefficiencies, improve user adoption, and recommend enhancements to maximize business value.

Qualifications & Experience

- 5+ years of hands-on Salesforce experience, with a strong background in system architecture, administration, and business process optimization.
- Advanced Salesforce Administration expertise, including user management, security settings, custom objects, fields, page layouts, and automation tools.
- Proven client-facing experience, with the ability to translate business needs into scalable technical solutions.
- Deep understanding of Salesforce platform capabilities, including declarative development, data modeling, reporting, and automation tools.
- Experience with Salesforce integrations and APIs, such as REST and SOAP, is a plus.
- Strong analytical and problem-solving skills with attention to detail.
- Salesforce certifications (e.g., Salesforce Certified Administrator, Advanced Administrator, Application Architect, or Technical Architect) are highly preferred.

Preferred Skills

- Experience with Salesforce Sales Cloud, Service Cloud, Experience Cloud, or Marketing Cloud.
- Familiarity with third-party Salesforce apps and tools (e.g., MuleSoft, Tableau, CPQ, Conga, or other AppExchange products).
- Knowledge of Agile methodologies and project management best practices.
- Strong documentation skills for technical and business stakeholders.

The ideal candidate for this position will embody these three qualities: humble, hungry, and smart. We are seeking individuals who are self-aware, driven, hard-working, emotionally intelligent, and able to work effectively with others. By prioritizing these qualities in our team members, we aim to create a culture of collaboration, innovation, and success.

What We Offer:

- Comprehensive training and mentorship in systems analysis and Salesforce administration.
- Opportunities for professional development and career advancement.
- A supportive and collaborative work environment.
- Competitive salary and benefits package.

Working Conditions:

The Solution Architect is a hybrid position out of Westwood, MA with occasional travel to Hartford, CT. There may be times when working outside of regular business hours to support critical business needs and project deadlines are required. The role may require occasional travel to visit customer locations, attend training, or attend conferences.